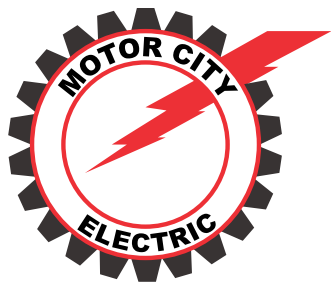


Relyco® Customer Story: Motor City Electric Co.



"When I contacted Relyco and explained our application, they recommended REVLAR, which met our requirements perfectly. Relyco offered to provide samples for us to try in the field, and we were very impressed. We never even tried to contact other vendors. REVLAR from Relyco does the job and is priced to align with our budget. Plus, the service we received from Relyco has been very responsive."

Brian Wendling

Electrical Engineer – Motor City Electric Co.

AT A GLANCE

CUSTOMER:

Motor City Electric Co.

INDUSTRY:

Services – Construction

RELYCO PRODUCTS

REVLAR Waterproof Paper

WEBSITE

www.mceco.com

Leading Contractor Monitors Electrical Installation on the Job Site with REVLAR™ from Relyco

Founded in 1952, Detroit-based Motor City Electric Co. is one of the largest contractors in the nation, with an organization focused on service, capability, and quality. Electrical construction is the company's core business, but Motor City Electric Co. also offers specialized services to meet the requirements of customers across nine divisions: automotive and process, commercial, industrial, specialty industries, service and emergency, public works and steel, technologies, utilities, and excavation.

Motor City Electric Co. is supporting the construction of a large steel mill for Dearborn, Michigan-based Severstal North America, the fourth largest steelmaker in the U.S. Construction plans for the steel mill project call for electrical setups for a vast array of sensors, instruments, and other devices across the job site, and for each setup, electricians, engineers, and others working on the project must capture information about where wires terminate within the device, as well as where wires terminate on each related electrical panel.

"Information about termination is essential for anyone working on the job site and must be closely monitored so that updated information can be shared with those in the field," explains Brian Wendling, Motor City Electric Co. electrical engineer. "In the past, we tried to collect and share this information using traditional paper, which frequently deteriorated. Construction sites are notoriously messy and often open to the weather, and forms are handled by multiple workers; traditional paper just isn't designed for that type of use."

Confident that a better paper solution must be available, Wendling searched online and found Relyco. "When I contacted Relyco and explained our application, they recommended REVLAR, which met our requirements perfectly," he says. "Relyco offered to provide samples for us to try in the field, and we were very impressed. We never even tried to contact other vendors."

Today, Wendling and his colleagues are able to print information about wire termination and other relevant data needed by workers in the field on REVLAR. Once the form is in the field, workers can document changes easily and then return the form for tracking. "With REVLAR, forms can stand up to the wear and tear typical on a job site, including water, grease, or chemicals," Wendling notes. "When a form is returned for tracking, new information is legible, and we can easily determine what the team in the field has done. Plus, REVLAR works well with our printers and is available in a number of colors, which is valuable because we can use a different color sheet for each task, including tracking information about termination at the panel, information about termination at the device, and reporting."

While Wendling's goal was finding a paper solution that could work with Motor City Electric Co.'s specific application, he also found other advantages of working with Relyco. "Obviously, it was very important that we found the right type of paper," he says. "We'd invested in heavy-weight linen paper in the past that was costly but just couldn't stand up to the abuse in the field. REVLAR from Relyco does the job and is priced to align with our budget. Plus, the service we received from Relyco has been very responsive."

For More Information

For more than two decades, Relyco has been a leading provider of dedicated print and payment consulting services and dependable, guaranteed business printing solutions to more than 10,000 satisfied customers worldwide. Relyco's industry-leading expertise in fraud prevention strategies, including ANSI board membership, a focus on innovative forms technologies, and a commitment to superior, highly responsive service ensure customers always benefit from the best solution available, protecting documents while improving business productivity and efficiency.

To learn more about Relyco products and services, call 1-800-777-7359, email info@relyco.com, or visit us on the web at www.relyco.com

